



PRICE LIST

MARIPOSA<sup>®</sup>

SPRING SUMMER 2021



MARIPOSA SPRING SUMMER 2021

## A NEW DAY. A NEW CHANCE TO EXCEL!

As we enter into 2021, *that's* the Mariposa mantra. You'll see we're enthralled with innovation, while remaining fully committed to respecting—and drawing from—the magnificent craftsmanship that is at the core of our company.

Proof positive is introductions made with fresh materials and textures, artfully combined with our beloved, sustainably produced recycled metals and glassware.

Beyond combining all of that beauty, we realize we are also combining cultures. Through Mariposa, the designs created by our artists and artisans around the world are welcomed into homes where they're honored and appreciated. *The true definition of luxury is the splendor of living a plentiful life.* . . and Mariposa is honored to be a participant!

This season your catalog features product by collection, organized for easy purchasing with all new items highlighted. Key giftables, like Napkin Boxes and Statements are toward the back, along with an essential Engraving Guide.

We've added a 2021 Style Guide to inspire your in-store merchandising. Take a tour! We tickle your fancy with color and theme stories and highlight expanded HOME offerings that include stylish lamps and desk accessories. Our complementary colorful frames range from tailored to playful. You'll see how themed Napkin Boxes and new Alabaster and Studio Glass provide a myriad of display options. And—we continue to remind you to dedicate an area of your store to *engraving!*

With *all* that, it's clear that this year we're embracing a fresh start.

*Lina Couan*



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### PERMANENT SHOWROOMS

#### ATLANTA

Atlanta Gift Mart  
Building 2, 910A  
Atlanta, GA 30303

#### LAS VEGAS

Las Vegas International Market Center  
Building C, Suite C-145  
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#### DALLAS

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# ORDERING DETAILS

## OPENING ORDERS

If you have a store and are interested in becoming a Mariposa Dealer, please contact your Sales Representative, or visit our wholesale inquiry page on [mariposa.com](http://mariposa.com). You can also email us directly at [sales@mariposa.com](mailto:sales@mariposa.com). You will then receive our Brand Partner Application for completion.

Once approved, we'll contact you to help you get started! Our minimum opening order for a wholesale account is \$1,500. Please note that an annual minimum of \$3,000 (wholesale) is required to maintain your Mariposa Dealer status. Orders may be placed on [Mariposa.com](http://Mariposa.com), through your Sales Representative, or by emailing [customerservice@mariposa.com](mailto:customerservice@mariposa.com).

## PAYMENT TERMS

All new accounts will be initiated by credit card. If you would like to apply for Net 30 terms, please complete the Credit Application found in your Retailer Resources on [mariposa.com](http://mariposa.com). You can scan and send this form to [ar@mariposa.com](mailto:ar@mariposa.com) or fax to 978.526.4275. Allow two weeks for processing. You will be notified when credit is established, confirming your change in terms and credit limit. Failure to pay will result in a suspension of future shipments. More than one occurrence may result in loss of Key Dealer benefits, return to credit card, or account closure. All checks returned for insufficient funds will be subject to a \$25 processing fee and may also result in a loss of terms.

## SHIPPING

We strive to ship in three business days or fewer. Because our products are handcrafted, you may experience some delays during our busy seasons. For these same reasons, we cannot guarantee that all items are always in-stock. Backorders will be shipped as soon as they become available, *except for backorders under \$50, which will be canceled automatically.*

We will drop ship to your customer directly for an additional fee of \$7.50. If the address provided for shipping is incorrect, a re-routing fee of \$15 will be charged.

Mariposa does not allow transshipping. We reserve the right to close any account reshipping to locations that have not been approved by Headquarters.

## RETURNS

Please inspect all products upon receipt. All claims, whether mis-ships or damages, must be made to Customer Service either by email at [returns@mariposa.com](mailto:returns@mariposa.com) or by phone at 800.788.1304 within 21 days. Please include your customer number, invoice number, and description of claim. We are unable to accept returns unless merchandise is damaged, and we cannot accept returns on personalized or sale items. Products that do not meet your criteria may only be returned for credit or replacements at Mariposa's discretion. Please pack all returns carefully as we cannot credit you for items that arrive broken. We hope that you understand the handcrafted qualities of Mariposa products when you purchase them and make buying decisions that are most appropriate for your store location and customer base.





# PRODUCT CARE

## METAL

- Our fine metal is handcrafted from 100% recycled aluminum. Slight “imperfections” and cooling marks are the hallmark of handmade goods.
- Occasional use of a non-abrasive metal polish will revive luster. We recommend Simichrome polish which is available from Mariposa or at a local hardware store.

### Serveware

- All products are food-safe and will not tarnish.
- Handwash in warm water with mild soap and towel-dry immediately.
- Do not place in the dishwasher or microwave.
- Coat lightly with vegetable oil or spray to avoid staining. Avoid extended contact with water and acid-based foods.
- Cutting directly on the metal surface will scratch the finish.
- Warm to 350° for hot foods. Freeze or chill for summer entertaining.  
*\*\*Not recommended for enamel pieces*

## LEATHER

As a natural material, fine leather has unique characteristics and qualities. Mariposa carefully selects the highest quality to achieve consistencies. If, over the course of use, small scratches occur, simply rub with your fingertip, as natural oils in your skin help to gently eliminate them. To remove dirt, grime, or surface residue, use a soft, damp (not wet) cloth and gently clean.

## FAUX GRASSCLOTH

Use a soft damp (not wet) cloth with a warm mild soap solution to remove ordinary dirt and smudges. For more difficult stains, use of a stronger detergent is recommended. Try an inconspicuous spot before attempting the entire piece. Always wipe the surface well after applying a detergent. Do not clean with steel wool or powdered abrasive cleaners or hard plastic scrubbers. Do not soak in water.

## ARTISINAL GLASS

- All Mariposa glassware is individually handcrafted; slight variations in color, bubbles, cooling or pontil marks are signatures of the artistic process.
- Avoid extreme temperatures of boiling water or microwave on all Mariposa glass.

### Italian Bellini Glass

- Bellini's effervescent look is a result of bicarbonate of soda exploding in the glass, while being individually handblown. In rare cases, slight ripples might appear at the rim.
- Dishwasher-safe using a mild detergent on a warm, gentle cycle; use air dry setting to avoid potential fogging.

### Alabaster Glass

- Dishwasher-safe using a mild detergent on a warm, gentle cycle, however Alabaster Platters with recycled aluminum handles must be handwashed. Do not warm in oven. Do not freeze or microwave glass.
- Matte finished Alabaster glass should be hand washed. Use a mild detergent; do not use an abrasive cleaner. Do not warm in oven. Do not freeze or microwave glass.

### Appliqué Glassware

- Crafted from strong borosilicate glass, its resilience allows for full dishwasher use. Do not microwave.

### Studio Glass

- While hand washing is preferred, the Studio Glass Highballs and Small Bowls may be washed in the dishwasher using mild detergent on the warm, gentle cycle. Do not microwave.
- Due to the unpredictability of dishwasher temperatures, we suggest hand washing Studio Glass Large Bowls with warm water and mild soap, and towel dry. Do not microwave.

## CERAMIC

### Studio Collection

- Studio Ceramics are dishwasher-safe, however they should not be heated in the microwave or oven. Do not freeze. Ceramics with recycled aluminum attachments must be hand washed.

## WOOD

- Food-safe wood products are made from North American sustainable resources.
- Do not place in the dishwasher, microwave, or oven; simply handwash in warm water with mild soap and dry.
- Condition your board regularly with mineral oil or beeswax wood conditioner.
- Avoid extended contact with water or acid-based foods.

## ACRYLIC

- Handwash in warm water with mild soap and towel-dry with a soft cloth immediately. Do not use abrasive materials.
- Use acrylic polish at intervals to maintain shine.
- Avoid extended contact with water and acid-based foods with handles.
- Do not place in the dishwasher or microwave.

## SWEDISH

### Birch Veneer Trays

- These trays are crafted by hand and molded into shape with high heat and pressure using layers of birch veneer, protected by a melamine top-coat, making them very durable.
- Dishwasher-safe, however do not place in microwave.

## PROMOTIONAL PRODUCT CARE | DISPLAY MATERIALS

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
LOGO	Brillante Logo Bar		1	\$5.00	–
NUMCAKE	Display Cake, Number Candle Holder Set & Pearled Trivet		1	\$50.00	–
SIMI	Simichrome Polish		1	\$8.95	12.98

# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
444	Infinity 4x6 Frame	P	2	\$36.00	\$79.00
445	Infinity 5x7 Frame	P	2	\$46.00	\$98.00
446	Infinity 8x10 Frame	P	1	\$59.00	\$129.00
531	Heart Small Bowl		1	\$19.75	\$42.00
601	Pearled Round Cheese Board, Dark Wood Insert	P+ (WOOD/METAL)	1	\$69.00	\$149.00
602	Pearled Cheese & Cracker Server, Dark Wood Insert	P+ (WOOD/METAL)	1	\$75.00	\$164.00
603	Pearled Cheese Board, Dark Wood Insert	P+ (WOOD/METAL)	1	\$72.00	\$159.00
608	Pearled Serving Bowl		1	\$69.00	\$149.00
609	Pearled Spreader		4	\$8.00	\$17.00
612	Pearled Wine Coaster	P	1	\$21.00	\$44.00
616	Pearled Wavy Bowl		1	\$69.00	\$149.00
617	Oversized Pearled Compote		1	\$156.00	\$345.00
622	Pearled Oblong Casserole Caddy		1	\$69.00	\$149.00
623	Pearled Cheese Knife Set		1	\$22.50	\$50.00
625	Pearled Oval Platter	P	1	\$32.00	\$69.00
628	Pearled Square Casserole Caddy		1	\$56.00	\$120.00
629	Pearled Ice Bucket	P+	1	\$85.00	\$179.00
635	Pearled Individual Ice Bucket	P+	1	\$94.00	\$198.00
639	Pearled Large Oval Platter	P	1	\$46.00	\$98.00
650	Oar Spreader		2	\$8.00	\$17.00
655	Cross Beaded Statement Tray	P	2	\$18.00	\$39.00
657	Large Dory Server		1	\$84.00	\$179.00
658	Medium Dory Server <b>NEW</b>		1	\$72.00	\$159.00
659	Small Dory Server		1	\$32.00	\$69.00
660	Schooner "Adventure" Platter		1	\$46.00	\$98.00
665	Pearled Ice Scoop		1	\$16.75	\$36.00
668	Pearled Service Tray	P	1	\$84.00	\$179.00
678	Dragonfly Spreader		4	\$8.00	\$17.00
680	String of Pearls Baby Cup	P	1	\$18.00	\$39.00
681	Signature Baby Cup	P	1	\$18.00	\$39.00
682	Whale Engravable Baby Cup		1	\$18.00	\$39.00
690	Whale 4x6 Frame <b>NEW</b>	P	2	\$30.00	\$64.00
698	Bunny Baby Cup <b>NEW</b>	P	1	\$18.00	\$39.00
868	Pearled Large Serving Bowl		1	\$94.00	\$198.00
929-R	Red Lobster Spreader		4	\$8.00	\$17.00
931-R	Red Lobster Bottle Opener		2	\$16.00	\$34.00
932	Lobster Claw Bottle Opener		2	\$15.00	\$32.00
936	Sand Dollar Canapé Plate		2	\$14.00	\$29.00
936-A	Aqua Sand Dollar Canapé Plate, Enamel		2	\$16.75	\$36.00
974	Pineapple Spreader		4	\$8.00	\$17.00
1032	Whale Birthday Candle Holder <b>NEW</b>		2	\$9.00	\$19.75
1033	Dory Birthday Candle Holder <b>NEW</b>		2	\$9.00	\$19.75
1034	Bunny Birthday Candle Holder <b>NEW</b>		2	\$9.00	\$19.75
1035	Lab Birthday Candle Holder <b>NEW</b>		2	\$9.00	\$19.75
1037-C	Sand Dollar (1943) Beaded Napkin Box		2	\$23.00	\$49.00
1132	Pearled Salad Servers		2	\$22.50	\$48.00
1140	Pearled Tiered Chip & Dip		1	\$72.00	\$159.00
1144	Pearled Cracker Caddy		1	\$24.50	\$52.00



# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
1145	Pearled Square Platter	P	1	\$39.00	\$84.00
1147	Pearled Rectangular Platter	P	1	\$46.00	\$98.00
1148	Pearled Double Ice Bucket	P+	1	\$156.00	\$345.00
1149-C	Round Pearl (1906) Beaded Napkin Box		2	\$23.00	\$49.00
1150	Pearled 4x6 Frame	P	2	\$34.00	\$74.00
1151	Pearled Small 3-Section Server		1	\$46.00	\$98.00
1162	Beaded Wine Plate	P	2	\$15.00	\$32.00
1162CH	CHEERS Beaded Wine Plate		2	\$18.00	\$39.00
1166	Pearled 3-Tiered Cupcake Server		1	\$46.00	\$98.00
1197	Pearled Cake Stand		1	\$72.00	\$159.00
1210	Sand Dollar Platter		1	\$69.00	\$149.00
1210-A	Aqua Sand Dollar Platter, Enamel		1	\$85.00	\$179.00
1213	Starfish 4x6 Frame		2	\$30.00	\$64.00
1221	Number Candle Holder Set, 10		2	\$24.00	\$49.00
1224	Rattan Salad Servers		2	\$22.50	\$48.00
1233	Crab Dip Dish		1	\$18.00	\$39.00
1236	Pearled Baby Porringer & Spoon Set		1	\$26.00	\$54.00
1237	Bunny Porringer & Spoon Set		1	\$26.00	\$54.00
1248	Champagne Napkin Weight		2	\$6.50	\$14.00
1249-C	Champagne (1248) Beaded Napkin Box		2	\$23.00	\$49.00
1280	Bunny 5x7 Frame	P	2	\$34.00	\$74.00
1283	Bow 5x7 Frame	P	2	\$34.00	\$74.00
1287	Bow 4x6 Frame	P	2	\$30.00	\$64.00
1303-C	Sea Star (4144) Beaded Napkin Box <b>NEW</b>		2	\$23.00	\$49.00
1304	Pearled 5x7 Frame	P	2	\$38.00	\$84.00
1305	Pearled 8x10 Frame	P	1	\$49.00	\$108.00
1321	Cross 4x6 Frame	P	2	\$30.00	\$64.00
1321-C	Heart (1911) Beaded Napkin Box		2	\$23.00	\$49.00
1341	Open Heart 4x6 Frame		2	\$21.00	\$44.00
1360-C	Tropical Pineapple (1914) Bamboo Napkin Box		2	\$23.00	\$49.00
1370	Square Open Heart Frame		2	\$18.00	\$39.00
1376	Cross 5x7 Frame	P	2	\$34.00	\$74.00
1377	Cross Double Opening 2x3 Frame		2	\$16.75	\$36.00
1379	Pineapple Bamboo Ring Dish		2	\$18.00	\$39.00
1382	Honeybee and Honeycomb Ring Dish		2	\$18.00	\$39.00
1384P	Pink Flamingo and Bamboo Ring Dish		2	\$21.00	\$44.00
1386	Anchor and Rope Ring Dish		2	\$18.00	\$39.00
1387	Seahorse and Scallop Ring Dish		2	\$18.00	\$39.00
1388	Signature Ring Dish		2	\$18.00	\$39.00
1389	Heart and Arrow Ring Dish		2	\$18.00	\$39.00
1402	Butterfly Ring Dish		2	\$18.00	\$39.00
1406	Rattan Spreader		4	\$8.00	\$17.00
1407	Dog Bone Round 5x5 Frame		2	\$19.75	\$42.00
1425	Swallowtail Butterfly Nut Dish		2	\$24.00	\$49.00
1449	Cupid Heart & Arrow 4x6 Frame		2	\$28.00	\$59.00
1450	Open Heart Border 4x6 Frame		2	\$34.00	\$74.00
1451	Square Large Open Heart Frame		2	\$36.00	\$79.00
1453	Beaded 4x6 Heart Frame		2	\$19.75	\$42.00

# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
1505-C	Palm Tree (1915) Bamboo Napkin Box <b>NEW NAPKIN</b>		2	\$23.00	\$49.00
1557	Birch 5x7 Frame		2	\$46.00	\$98.00
1558	Birch 4x6 Frame		2	\$38.00	\$84.00
1560	Labrador Spreader		4	\$8.00	\$17.00
1566	Labrador Platter		1	\$28.00	\$59.00
1567	Open Dog Bone 4x6 Frame		2	\$24.00	\$49.00
1569	Sand Dollar 5x7 Frame		2	\$30.00	\$64.00
1571	Open Dog Bone Border 4x6 Frame		2	\$34.00	\$74.00
1573	Sitting Lab Bottle Opener <b>NEW</b>		2	\$15.00	\$32.00
1577	Sitting Lab Napkin Weight <b>NEW</b>		2	\$6.50	\$14.00
1580-C	Sitting Lab (1577) Beaded Napkin Box <b>NEW</b>		2	\$23.00	\$49.00
1680-C	Sailboat (1921) Rope Napkin Box		2	\$23.00	\$49.00
1661	Anchor Bottle Opener		2	\$15.00	\$32.00
1681	Rope Oval Serving Tray	<b>P</b>	1	\$62.00	\$129.00
1688	Tender Nut Dish		2	\$18.00	\$39.00
1700	Honeybee Spreader		4	\$8.00	\$17.00
1711	Dragonfly & Bee Oval Server		1	\$39.00	\$84.00
1716	Basket Weave 4x4 Frame		2	\$21.00	\$44.00
1717	Basket Weave 4x6 Frame		2	\$26.00	\$54.00
1718	Basket Weave 5x7 Frame		2	\$34.00	\$74.00
1719	Basket Weave 8x10 Frame		1	\$59.00	\$124.00
1724	Whale Bottle Opener		2	\$15.00	\$32.00
1735	Crabby Bottle Opener		2	\$16.75	\$36.00
1753	Linen Rectangular Tray		1	\$75.00	\$164.00
1754	Linen Oval Tray		1	\$84.00	\$179.00
1755	Swiss Cheese Leaf Centerpiece		1	\$98.00	\$218.00
1763-G	Green Sea Turtle Server		1	\$69.00	\$149.00
1767	Green Lime Napkin Weight		2	\$6.50	\$14.00
1768-C	Green Lime (1767) Beaded Napkin Box		2	\$23.00	\$49.00
1793	Pineapple Trinket Dish		2	\$21.00	\$44.00
1797	Pineapple Cheese Board, Dark Wood Insert	<b>P+ (WOOD/METAL)</b>	1	\$56.00	\$120.00
1798	Pineapple Salad Servers		2	\$15.00	\$32.00
1799	Pineapple Bottle Opener		2	\$22.50	\$48.00
1859-C	Beaded Cocktail Napkin Box With Insert		2	\$18.00	\$39.00
1860-C	Rope Cocktail Napkin Box with insert		2	\$18.00	\$39.00
1861-C	Bamboo Cocktail Napkin Box With Insert		2	\$18.00	\$39.00
1870	Coral Salad Servers		2	\$22.50	\$48.00
1872	Starfish Salad Servers		2	\$22.50	\$48.00
1906	Round Pearl Napkin Weight		2	\$6.50	\$14.00
1911	Heart Napkin Weight		2	\$6.50	\$14.00
1912	Golf Ball Napkin Weight		2	\$6.50	\$14.00
1914	Tropical Pineapple Napkin Weight		2	\$6.50	\$14.00
1915	Palm Tree Napkin Weight		2	\$6.50	\$14.00
1916	Scallop Shell Napkin Weight		2	\$6.50	\$14.00
1921	Sailboat Napkin Weight		2	\$6.50	\$14.00
1939	Lobster Napkin Weight		2	\$6.50	\$14.00
1943	Sand Dollar Napkin Weight		2	\$6.50	\$14.00
1964	Cocktail Napkin Weight		2	\$6.50	\$14.00



# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
1976	Dragonfly Napkin Weight		2	\$6.50	\$14.00
1977	Dory Napkin Weight <b>NEW</b>		2	\$6.50	\$14.00
1981	Crab Napkin Weight		2	\$6.50	\$14.00
1984	Hibiscus Napkin Weight		2	\$6.50	\$14.00
1997	Wine Bottle Napkin Weight		2	\$6.50	\$14.00
2007	Cobalt Large Anchor Bowl		1	\$66.00	\$139.00
2035	Seahorse Napkin Weight		2	\$6.50	\$14.00
2082	Large Pineapple Platter		1	\$56.00	\$120.00
2105	Coral Spreader		4	\$8.00	\$17.00
2106	Scallop Shell Salad Servers		2	\$22.50	\$48.00
2124	Starfish Handled Oval Platter		1	\$66.00	\$139.00
2142	Green Sea Turtle Napkin Weight		2	\$6.50	\$14.00
2143-C	Green Sea Turtle (2142) Bamboo Napkin Box		2	\$23.00	\$49.00
2146	Starfish Sectional Server		1	\$69.00	\$149.00
2160	Scallop Shell 2-Piece Chip & Dip		1	\$72.00	\$159.00
2164	Stacked Starfish Spreader		4	\$8.00	\$17.00
2165	Starfish Wine Cozy		2	\$21.00	\$44.00
2167	Oval Sea Server		1	\$39.00	\$84.00
2170-CO	Cobalt Anchor Dip Dish		1	\$26.00	\$54.00
2182	Starfish Bottle Opener		2	\$15.00	\$32.00
2195-G	Green Sea Turtle Dip Dish		1	\$26.00	\$54.00
2242-G	Beaded Guest Towel Holder with Insert		2	\$26.00	\$54.00
2242-L	Beaded Luncheon Napkin Box with Insert		2	\$24.50	\$52.00
2259	Nautical Knot Rope Oval Centerpiece <b>NEW</b>		1	\$94.00	\$198.00
2260	Rope Ice Scoop		1	\$16.75	\$36.00
2262-C	Dory (1977) Rope Napkin Box <b>NEW</b>		2	\$23.00	\$49.00
2264	Rope Serving Bowl		1	\$87.00	\$189.00
2265	Rope Oversized Oval Tray		1	\$125.00	\$265.00
2266	Open Braid 4x6 Frame		2	\$34.00	\$74.00
2267	Open Braid 5x7 Frame		2	\$38.00	\$84.00
2268	Double Knot 5x7 Frame	<b>P</b>	2	\$34.00	\$74.00
2271	Rope Oval Small Ice Bucket	<b>P+</b>	1	\$46.00	\$98.00
2273	Rope Round Cheese Board with Dark Wood Insert <b>NEW</b>	<b>P+ (WOOD/METAL)</b>	1	\$69.00	\$149.00
2274	Rope Oval Cocktail Tray	<b>P</b>	1	\$85.00	\$179.00
2277	Rope Handled Salad Servers		2	\$22.50	\$48.00
2284	Cobalt Crab Handled Serving Tray		1	\$72.00	\$154.00
2285	Cobalt Crab Relief Bowl		2	\$24.00	\$49.00
2287	Large Rope Platter	<b>P</b>	1	\$39.00	\$84.00
2289	Whale Spreader		4	\$8.00	\$17.00
2292	Nantucket Whale Small Dish		1	\$39.00	\$84.00
2293	Nantucket Whale Large Dish		1	\$56.00	\$120.00
2294	Nautical Knot Rope Open Centerpiece		1	\$85.00	\$179.00
2295	Rope Statement 5x7 Frame	<b>P</b>	2	\$36.00	\$79.00
2295CA	CAPTAIN Rope 5x7 Statement Frame <b>NEW</b>		2	\$42.00	\$89.00
2296	YOU & ME Rope 5x7 Statement Frame		2	\$42.00	\$89.00
2297	Rope Statement 4x6 Frame	<b>P</b>	2	\$32.00	\$69.00
2297FA	FAMILY IS MY ANCHOR Rope 4x6 Statement Frame <b>NEW</b>		2	\$36.00	\$79.00
2297MV	MAIDEN VOYAGE 4x6 Statement Frame <b>NEW</b>		2	\$36.00	\$79.00

# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
2298	THE CREW Rope 4x6 Statement Frame		2	\$36.00	\$79.00
2299	Rope Cheese Board, Dark Wood insert		1	\$72.00	\$159.00
2307	Pearled Wine Cozy	P	1	\$21.00	\$44.00
2311	Pearled Wavy Chip & Dip		1	\$69.00	\$149.00
2313	Pearled Pitcher		1	\$56.00	\$120.00
2316	Pearled Round Handled Tray	P	1	\$79.00	\$169.00
2321	Pearled Cake Server Set		1	\$34.00	\$74.00
2340	Pearled Medium Ice Bucket	P+	1	\$125.00	\$265.00
2352	Pearled Square Chip & Dip		1	\$79.00	\$169.00
2359	Pearled Oval Wavy Serving Bowl		1	\$85.00	\$179.00
2361	Beaded Ring Dish		2	\$18.00	\$39.00
2470	Shimmer Individual Bowl		2	\$18.00	\$39.00
2472	Shimmer Large Serving Bowl		1	\$69.00	\$149.00
2473	Shimmer Oval Centerpiece Bowl		1	\$72.00	\$159.00
2476	Shimmer Salad Servers		2	\$22.50	\$48.00
2477	Shimmer Ice Bucket		1	\$94.00	\$198.00
2478	Shimmer Sectional Server		1	\$69.00	\$149.00
2479	Shimmer Oblong Casserole Caddy with 3-Quart Pyrex		1	\$69.00	\$149.00
2480	Shimmer Round Cheese Board, Dark Wood insert		1	\$69.00	\$149.00
2481	Shimmer Long Oval Cheese Board, Dark Wood insert		1	\$94.00	\$198.00
2483	Shimmer Handle Tray		1	\$85.00	\$179.00
2484	Shimmer 4x4 Frame		2	\$30.00	\$64.00
2485	Shimmer 4x6 Frame		2	\$34.00	\$74.00
2486	Shimmer 5x7 Frame		2	\$38.00	\$84.00
2487	Shimmer Cheese Knife Set		1	\$22.50	\$50.00
2488	Shimmer Deep Serving Bowl		1	\$85.00	\$179.00
2489	Shimmer 8x10 Frame		1	\$56.00	\$120.00
2498	Shimmer Round Chip and Dip		1	\$79.00	\$169.00
2499	Shimmer Cracker Caddy		1	\$24.50	\$52.00
2500	Shimmer Ice Scoop		1	\$16.75	\$36.00
2501	Shimmer Fish Cheese Board with Dark Wood Insert <b>NEW</b>	P+ (WOOD ONLY)	1	\$85.00	\$179.00
2502	Shimmer Fish Napkin Weight <b>NEW</b>		2	\$6.50	\$14.00
2504	Shimmer Fish Sauce Dish <b>NEW</b>		1	\$30.00	\$64.00
2504-C	Shimmer Fish (2502) Beaded Napkin Box <b>NEW</b>		2	\$23.00	\$49.00
2505	Shimmer Fish Platter <b>NEW</b>		1	\$75.00	\$164.00
2525	Golf Bag Bottle Opener		2	\$15.00	\$32.00
2526	Golf Bag Bottle Opener & Top Catcher Set		2	\$22.50	\$48.00
2625-C	Cocktail (1964) Beaded Napkin Box		2	\$23.00	\$49.00
2635-C	Dragonfly (1976) Beaded Napkin Box <b>NEW NAPKIN</b>		2	\$23.00	\$49.00
2640-C	Crab (1981) Rope Napkin Box		2	\$23.00	\$49.00
2660-C	Wine Bottle (1997) Beaded Napkin Box		2	\$23.00	\$49.00
2688-C	Dog Bone (2957) Beaded Napkin Box		2	\$23.00	\$49.00
2706	Golf Ball 5x7 Frame	P	2	\$34.00	\$74.00
2727	Pearled Medium Service Tray	P	1	\$46.00	\$98.00
2732	Pearled Oval Small Ice Bucket	P+	1	\$46.00	\$98.00
2741-C	Scallop Shell (1916) Beaded Napkin Box <b>NEW NAPKIN</b>		2	\$23.00	\$49.00
2776-C	Cat (2990) Beaded Napkin Box		2	\$23.00	\$49.00
2785-C	Starfish (2998) Beaded Napkin Box		2	\$23.00	\$49.00



# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
2803	Labrador Salt & Pepper Set		1	\$24.50	\$52.00
2806	Sand Dollar Bottle Stopper		2	\$12.00	\$26.00
2808	Starfish Bottle Topper		2	\$12.00	\$26.00
2809	Sailboat Bottle Stopper		2	\$12.00	\$26.00
2811	Pineapple Bottle Stopper		2	\$12.00	\$26.00
2825	Golf Ball Bottle Stopper		2	\$12.00	\$26.00
2828	Labrador Bottle Stopper		2	\$12.00	\$26.00
2832	Whale's Tale Bottle Stopper		2	\$12.00	\$26.00
2839	Heart Bottle Stopper		2	\$12.00	\$26.00
2872-C	Bunny (2991) Beaded Napkin Box <b>NEW</b>		2	\$23.00	\$49.00
2888	Tropical Drink Napkin Weight		2	\$6.50	\$14.00
2891-C	Pineapple (2892) Beaded Napkin Box		2	\$23.00	\$49.00
2892	Pineapple Napkin Weight		2	\$6.50	\$14.00
2957	Dog Bone Napkin Weight		2	\$6.50	\$14.00
2960R	Red Coral Napkin Weight		2	\$6.50	\$14.00
2961	Coral Napkin Weight		2	\$6.50	\$14.00
2990	Cat Napkin Weight		2	\$6.50	\$14.00
2991	Bunny Napkin Weight <b>NEW</b>		2	\$6.50	\$14.00
2998	Starfish Napkin Weight		2	\$6.50	\$14.00
2999	Banana Leaf Napkin Weight		2	\$6.50	\$14.00
3200	Beaded Post-It Note Holder	<b>P</b>	2	\$12.00	\$26.00
3200ID	I DO Beaded Square Tray		2	\$14.00	\$29.00
3205	Beaded Oval Statement Tray	<b>P</b>	2	\$14.00	\$29.00
3210	Classic 4x6 Frame	<b>P</b>	2	\$38.00	\$84.00
3211	Classic 5x7 Frame	<b>P</b>	2	\$46.00	\$98.00
3212	Classic 8x10 Frame	<b>P</b>	1	\$59.00	\$129.00
3223	Classic 5x7 Double Frame	<b>P</b>	1	\$62.00	\$134.00
3408	Heart Beaded Trinket Dish		2	\$15.00	\$32.00
3420	Honeycomb 4x6 Frame		2	\$26.00	\$54.00
3421	Honeycomb 5x7 Frame		2	\$30.00	\$64.00
3422-A	Aqua Starfish Dip Dish, Enamel		1	\$24.50	\$52.00
3440	Spiny Starfish Napkin Weight		2	\$6.50	\$14.00
3441-C	Spiny Starfish (3440) Beaded Napkin Box		2	\$23.00	\$49.00
3444	Sea Urchin Canapé Plate		2	\$18.00	\$39.00
3447	Sea Urchin Platter		1	\$94.00	\$198.00
3451	Large Mussel Platter		1	\$42.00	\$89.00
3456	Sea Bowl		1	\$62.00	\$129.00
3457	Urchin Serving Bowl		1	\$94.00	\$198.00
3458	Aqua Starfish Handled Serving Tray, Enamel		1	\$72.00	\$154.00
3466	Oyster Dish with Coral Spoon Set		1	\$24.50	\$52.00
3468	Starfish Small Oval Platter		1	\$28.00	\$59.00
3469	Starfish Large Oval Platter		1	\$85.00	\$179.00
3470	Starfish Large Serving Bowl		1	\$125.00	\$265.00
3471	Shimmer Starfish 5x7 Frame		2	\$38.00	\$84.00
3472	Shimmer Starfish 4x6 Frame		2	\$34.00	\$74.00
3478	Sea Star Medium Bowl <b>NEW</b>		1	\$110.00	\$225.00
3655	Sueño 5x7 Frame		2	\$26.00	\$54.00
3661	Sueño 4x6 Frame		2	\$21.00	\$44.00

# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
3704	Beaded Round Frame		2	\$16.75	\$36.00
3705	Beaded 2x3 Collage Frame		2	\$19.75	\$42.00
3706	Beaded 4x6 Frame		2	\$19.75	\$42.00
3707	Beaded 5x7 Frame		2	\$24.00	\$49.00
3708	Beaded 8x10 Frame		1	\$36.00	\$79.00
3710	Beaded Square 5x5 Frame		2	\$19.75	\$42.00
3712	Beaded 2x3 Frame		2	\$13.00	\$28.00
3713	Pearled 5x7 Double Frame	<b>P</b>	1	\$59.00	\$129.00
3714	Beaded 2x3 Double Frame		2	\$16.75	\$36.00
3719	Pearled Large Salad Servers		2	\$24.50	\$52.00
3760	Mustique 4x6 Frame		2	\$34.00	\$74.00
3761	Mustique 5x7 Frame		2	\$38.00	\$84.00
3762	Mustique Small Oval Server		1	\$32.00	\$69.00
3763	Mustique Large Oval Server		1	\$42.00	\$89.00
3765	Mustique Serving Bowl		1	\$87.00	\$189.00
3766	Mustique Centerpiece Bowl		1	\$125.00	\$265.00
3771	Mustique Rectangular Tray		1	\$49.00	\$98.00
3788	Pearl Drop 4x6 Engravable Frame <b>NEW</b>	<b>P</b>	2	\$30.00	\$64.00
3789	Pearl Drop 5x7 Engravable Frame <b>NEW</b>	<b>P</b>	2	\$34.00	\$74.00
3790	Beaded 4x6 Engravable Frame	<b>P</b>	2	\$24.00	\$49.00
3791	Beaded 5x7 Engravable Frame	<b>P</b>	2	\$32.00	\$69.00
3792	Beaded 8x10 Engravable Frame	<b>P</b>	1	\$42.00	\$89.00
3793	Beaded Medium Service Tray	<b>P</b>	1	\$42.00	\$89.00
3797	Wicker Bordered 4x6 Frame <b>NEW</b>		2	\$30.00	\$64.00
3798	Wicker Bordered 5x7 Frame <b>NEW</b>		2	\$34.00	\$74.00
3799	Wicker Bordered Rectangular Tray <b>NEW</b>	<b>P</b>	1	\$42.00	\$89.00
3820-C	Seahorse (2035) Beaded Napkin Box		2	\$23.00	\$49.00
3902	Beaded Cocktail Napkin Tray	<b>P</b>	2	\$15.00	\$32.00
3903	Rope Statement Tray	<b>P</b>	2	\$14.00	\$29.00
3905	Beaded Statement Tray	<b>P</b>	2	\$14.00	\$29.00
3905AP	ANYTHING IS POSSIBLE Beaded Statement Tray		2	\$18.00	\$39.00
3905BY	THE BEST IS YET TO COME Beaded Statement Tray		2	\$18.00	\$39.00
3905FF	FAITH.FAMILY.FRIENDS. Beaded Statement Tray		2	\$18.00	\$39.00
3905FH	FOLLOW YOUR HEART Beaded Statement Tray <b>NEW</b>		2	\$18.00	\$39.00
3905FS	FOLLOW YOUR OWN STAR Beaded Statement Tray <b>NEW</b>		2	\$18.00	\$39.00
3905LL	LIVE.LAUGH.LOVE Beaded Statement Tray		2	\$18.00	\$39.00
3905LP	LOVE IS PATIENT LOVE IS KIND Beaded Statement Tray		2	\$18.00	\$39.00
3905LY	LOVE YOU MORE Beaded Statement Tray		2	\$18.00	\$39.00
3905TY	THANK YOU Beaded Statement Tray		2	\$18.00	\$39.00
3905WO	WELL BEHAVED WOMEN RARELY MAKE HISTORY Beaded Statement Tray		2	\$18.00	\$39.00
3905YO	THE WORLD IS YOUR OYSTER Beaded Statement Tray <b>NEW</b>		2	\$18.00	\$39.00
3906	Beaded 4x6 Statement Frame	<b>P</b>	2	\$18.00	\$39.00
3906AF	ALWAYS & FOREVER Beaded 4x6 Frame		2	\$24.00	\$49.00
3906DD	DOG DAYS OF SUMMER Beaded 4x6 Statement Frame <b>NEW</b>		2	\$24.00	\$49.00
3906DE	BEST DAY EVER Beaded 4x6 Statement Frame		2	\$24.00	\$49.00
3906DO	BEST DOG EVER Beaded 4x6 Frame		2	\$24.00	\$49.00
3906DY	THE GOOD OLD DAYS Beaded 4x6 Statement Frame		2	\$24.00	\$49.00
3906EE	ENDLESS SUMMER Beaded 4x6 Frame <b>NEW</b>		2	\$24.00	\$49.00

# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
3906FA	FAMILY Beaded 4x6 Frame		2	\$24.00	\$49.00
3906FR	FRIENDS Beaded 4x6 Frame		2	\$24.00	\$49.00
3906FS	LOVE AT FIRST SIGHT Beaded 4x6 Frame		2	\$24.00	\$49.00
3906GD	GRADUATION Beaded 4x6 Frame		2	\$24.00	\$49.00
3906GF	GIRLFRIENDS Beaded 4x6 Frame		2	\$24.00	\$49.00
3906GR	GRANDKIDS Frame Beaded 4x6 Frame		2	\$24.00	\$49.00
3906HE	HE ASKED. SHE SAID YES Beaded 4x6 Frame		2	\$24.00	\$49.00
3906LL	LIVE. LAUGH. LOVE. Beaded 4x6 Frame		2	\$24.00	\$49.00
3906MM	MR. & MRS. Beaded 4x6 Frame		2	\$24.00	\$49.00
3906MN	LOVE YOU TO THE MOON AND BACK Beaded 4x6 Frame		2	\$24.00	\$49.00
3906ON	HELLO LITTLE ONE Beaded 4x6 Frame		2	\$24.00	\$49.00
3906SI	SISTERS Beaded 4x6 Frame		2	\$24.00	\$49.00
3906SU	YOU ARE MY SUNSHINE Beaded 4x6 Frame		2	\$24.00	\$49.00
3906TL	THE GIRLS Beaded 4x6 Statement Frame		2	\$24.00	\$49.00
3906TR	TRUE LOVE Beaded 4x6 Statement Frame		2	\$24.00	\$49.00
3907	Beaded Buffet Tray	P	2	\$19.75	\$42.00
3908	Beaded Luncheon Tray	P	2	\$22.50	\$48.00
3911	Beaded 5x7 Statement Frame	P	2	\$28.00	\$59.00
3911AD	AND SO THE ADVENTURE BEGINS Beaded 5x7 Frame		2	\$32.00	\$69.00
3911BD	BEST DAY EVER Beaded 5x7 Frame		2	\$32.00	\$69.00
3911BL	BLESSED Beaded 5x7 Frame		2	\$32.00	\$69.00
3911GG	THE GOOD TIMES Beaded 5x7 Frame <b>NEW</b>		2	\$32.00	\$69.00
3911HA	HAPPY ANNIVERSARY Beaded 5x7 Frame		2	\$32.00	\$69.00
3911HE	HAPPILY EVER AFTER Beaded 5x7 Frame		2	\$32.00	\$69.00
3911LA	LOVE, ALWAYS Beaded 5x7 Frame		2	\$32.00	\$69.00
3911LL	LIVE. LAUGH. LOVE Beaded 5x7 Frame		2	\$32.00	\$69.00
3911MRM	MR. & MRS. Beaded Statement 5x7 Frame		2	\$32.00	\$69.00
3911PL	PUPPY LOVE Beaded Statement 5x7 Frame <b>NEW</b>		2	\$32.00	\$69.00
3911RD	REMEMBER THIS DAY Beaded 5x7 Frame		2	\$32.00	\$69.00
3911TH	THE HONEYMOONERS Beaded 5x7 Statement Frame		2	\$32.00	\$69.00
3911WE	WE ARE FAMILY Beaded 5x7 Frame		2	\$32.00	\$69.00
3912	Beaded 4x6 Vertical Statement Frame	P	2	\$18.00	\$39.00
3912LY	LOVE YOU MORE Beaded 4x6 Frame		2	\$24.00	\$49.00
3914MM	MR. & MRS. 5x7 Vertical Beaded Frame		2	\$32.00	\$69.00
3914	Beaded 5x7 Vertical Statement Frame	P	2	\$28.00	\$59.00
3919	Beaded Long Tray	P	1	\$28.00	\$59.00
4000-C	Monarch Butterfly (4040) Beaded Napkin Box		2	\$23.00	\$49.00
4001	Hummingbird Napkin Weight		2	\$6.50	\$14.00
4009-C	Beach Chair (4039) Beaded Napkin Box		2	\$23.00	\$49.00
4013	Honeybee Nut Dish		2	\$26.00	\$54.00
4013-C	Honeybee (4080) Signature Napkin Box		2	\$23.00	\$49.00
4021-C	Hummingbird (4001) Beaded Napkin Box <b>NEW NAPKIN</b>		2	\$23.00	\$49.00
4039	Beach Chair Napkin Weight		2	\$6.50	\$14.00
4040	Monarch Butterfly Napkin Weight		2	\$6.50	\$14.00
4072-C	Nantucket (4077) Rope Napkin Box		2	\$23.00	\$49.00
4073	Oyster Napkin Weight		2	\$6.50	\$14.00
4074	Red Anchor Napkin Weight		2	\$6.50	\$14.00
4074-C	Lobster (1939) Rope Napkin Box		2	\$23.00	\$49.00



# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
4075-C	Red Anchor (4074) Rope Napkin Box		2	\$23.00	\$49.00
4077	Nantucket Whale Napkin Weight		2	\$6.50	\$14.00
4079	Signature Napkin Weight	<b>P</b>	2	\$6.50	\$14.00
4080	Honeybee Napkin Weight		2	\$6.50	\$14.00
4085-C	Coral (2961) Beaded Napkin Box		2	\$23.00	\$49.00
4088-C	Oyster (4073) Beaded Napkin Box		2	\$23.00	\$49.00
4098-C	Red Coral (2960R) Beaded Napkin Box		2	\$23.00	\$49.00
4144	Sea Star Napkin Weight <b>NEW</b>		2	\$6.50	\$14.00
4251-C	Hibiscus (1984) Beaded Napkin Box		2	\$23.00	\$49.00
4258	Pink Flamingo Napkin Weight		2	\$6.50	\$14.00
4259-C	Pink Flamingo (4258) Beaded Napkin Box		2	\$23.00	\$49.00
4300	Signature 4x6 Statement Frame	<b>P</b>	2	\$18.00	\$39.00
4300AM	MOST AWESOME MOM 4x6 Signature Frame		2	\$24.00	\$49.00
4300BB	BEACH BOYS Signature 4x6 Frame <b>NEW</b>		2	\$24.00	\$49.00
4300BD	BEST DAD EVER Signature 4x6 Frame		2	\$24.00	\$49.00
4300CLV	CRAZY IN LOVE 4x6 Signature Frame		2	\$24.00	\$49.00
4300DT	DREAM TEAM Signature 4x6 Statement Frame		2	\$24.00	\$49.00
4300FF	FURRY & FABULOUS Signature 4x6 Frame		2	\$24.00	\$49.00
4300HP	HAPPY PLACE Signature 4x6 Frame		2	\$24.00	\$49.00
4300LL	LIVE LOVE LAUGH Signature 4x6 Statement Frame		2	\$24.00	\$49.00
4300LS	SHINE BRIGHTLY LITTLE STAR Signature 4x6 Frame		2	\$24.00	\$49.00
4300LUS	I LOVE US 4x6 Signature Frame		2	\$24.00	\$49.00
4300MH	MY HIVE Signature 4x6 Statement Frame		2	\$24.00	\$49.00
4300SB	A STAR IS BORN 4x6 Signature Frame		2	\$24.00	\$49.00
4300TK	THE KIDS Signature 4x6 Frame		2	\$24.00	\$49.00
4400	Signature 5x7 Statement Frame	<b>P</b>	2	\$28.00	\$59.00
4400FL	FIRST LOOK Signature 5x7 Statement Frame		2	\$32.00	\$69.00
4400LL	LIVE LOVE LAUGH Signature 5x7 Statement Frame		2	\$32.00	\$69.00
4400MM	MR. & MR. Signature 5x7 Statement Frame		2	\$32.00	\$69.00
4400MS	MRS. & MRS. Signature 5x7 Statement Frame		2	\$32.00	\$69.00
4400OW	OUR WEDDING DAY 5x7 Signature Frame		2	\$32.00	\$69.00
4400PP	PERFECT PAIR Signature 5x7 Statement Frame		2	\$32.00	\$69.00
4400QB	QUEEN BEE 5x7 Signature Frame		2	\$32.00	\$69.00
4400TUS	THIS IS US 5x7 Signature Frame		2	\$32.00	\$69.00
4400WF	WE ARE FAMILY 5x7 Signature Frame		2	\$32.00	\$69.00
4401	Signature 4x6 Engravable Frame	<b>P</b>	2	\$24.00	\$49.00
4402	Signature 5x7 Engravable Frame	<b>P</b>	2	\$32.00	\$69.00
4403	Signature 8x10 Engravable Frame	<b>P</b>	1	\$42.00	\$89.00
4405	Signature 4x4 Engravable Frame	<b>P</b>	2	\$21.00	\$44.00
4500	Signature 4x4 Frame		2	\$18.00	\$39.00
4501	Signature 4x6 Frame		2	\$19.75	\$42.00
4502	Signature 5x7 Frame		2	\$24.00	\$49.00
4503	Signature 8x10 Frame		1	\$36.00	\$79.00
4504	Signature Floating 5x7 Frame	<b>P</b>	2	\$36.00	\$79.00
4505	Signature 2x3 Double Frame		2	\$16.75	\$36.00
4506	Signature Heart Frame		2	\$19.75	\$42.00
4600	Signature Statement Tray	<b>P</b>	2	\$14.00	\$29.00
4600ATL	AT LAST Signature Statement Tray		2	\$18.00	\$39.00

# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
4600GT	GOOD TROUBLE - JOHN LEWIS Signature Statement Tray <b>NEW</b>		2	\$18.00	\$39.00
4600HM	HOME Signature Statement Tray		2	\$18.00	\$39.00
4600LH	WHEN THEY GO LOW, WE GO HIGH Signature Statement Tray		2	\$18.00	\$39.00
4600LH	LAUGHTER - HONESTY - RESPECT Signature Statement Tray		2	\$18.00	\$39.00
4600LL	LIVE LOVE LAUGH Signature Statement Tray		2	\$18.00	\$39.00
4600NS	NEVER SAY NEVER Signature Statement Tray		2	\$18.00	\$39.00
4600TW	IN THE WEEDS Signature Statement Tray		2	\$18.00	\$39.00
4601	Shimmer Large Oval Tray		1	\$69.00	\$149.00
4602	Shimmer Oval Sectional Server		1	\$66.00	\$139.00
4603	Shimmer Abstract Platter		1	\$66.00	\$139.00
4604	Shimmer Small Abstract Bowl		2	\$18.00	\$39.00
4610	Signature Long Tray <b>NEW</b>	<b>P</b>	1	\$28.00	\$59.00
4611	Signature Cheese & Cracker Server with Dark Wood Insert <b>NEW</b>	<b>P+ (WOOD / METAL)</b>	1	\$75.00	\$164.00
4612	Signature Phone Holder <b>NEW</b>	<b>P+</b>	1	\$24.00	\$49.00
4613	Signature Tablet Holder <b>NEW</b>	<b>P+</b>	1	\$42.00	\$89.00
4701	Signature Wine Plate	<b>P</b>	2	\$15.00	\$32.00
4702	Signature Post-It Note Holder	<b>P</b>	2	\$12.00	\$26.00
4702TW	IN THE WEEDS Signature Post-it-Note Holder		2	\$14.00	\$29.00
4705WL	WELCOME Signature Buffet Tray		2	\$26.00	\$54.00
4704	Signature Oval Platter	<b>P</b>	2	\$28.00	\$59.00
4705	Signature Buffet Tray	<b>P</b>	2	\$19.75	\$42.00
4707	Signature Handled Tray	<b>P</b>	1	\$44.00	\$89.00
4709	Signature Bottle Stopper	<b>P</b>	2	\$12.00	\$26.00
4710	Signature Bottle Opener	<b>P</b>	2	\$15.00	\$32.00
4711	Signature Luncheon Plate	<b>P</b>	2	\$22.50	\$48.00
4712	Signature Business Card Holder	<b>P</b>	2	\$11.50	\$24.00
4713	Signature Small Oval Ice Bucket	<b>P+</b>	1	\$48.00	\$98.00
4714	Signature Round Cheese Board Dark Wood insert	<b>P+ (WOOD / METAL)</b>	1	\$69.00	\$149.00
4715	Signature Short Wine Cozy	<b>P</b>	1	\$18.00	\$39.00
4716	Signature Medium Oval Ice Bucket	<b>P+</b>	1	\$132.00	\$289.00
4717	Signature 2-Tiered Tray with Engravable Top	<b>P+ (TOPPER ONLY)</b>	1	\$156.00	\$345.00
4718	Signature Large Cheese Board with Dark Wood Insert	<b>P+ (WOOD / METAL)</b>	1	\$125.00	\$265.00
4719	Signature Large Round Tray	<b>P+</b>	1	\$89.00	\$195.00
4720	Signature Service Tray	<b>P</b>	1	\$85.00	\$179.00
4721	Signature Engravable Platter	<b>P+</b>	1	\$79.00	\$169.00
4721LL	LIVE LOVE LAUGH Signature Engravable Platter		1	\$89.00	\$195.00
4722	Croc 4x6 Frame		2	\$34.00	\$74.00
4723	Croc 5x7 Frame		2	\$38.00	\$84.00
4724	Croc Medium Square Tray		1	\$56.00	\$120.00
4725	Croc Rectangular Handled Tray		1	\$79.00	\$169.00
4726	Croc Individual Bowl		2	\$21.00	\$44.00
4728	Croc Ice Bucket		1	\$94.00	\$198.00
4729	Croc Ice Scoop		1	\$16.75	\$36.00
4730	Croc Handled Oval Tray		1	\$120.00	\$250.00
4731	Croc Oval Centerpiece		1	\$62.00	\$129.00
4732	Croc Large Rectangular Handled Tray		1	\$145.00	\$295.00
4734	Signature Engravable Celebration Bowl	<b>P+</b>	1	\$94.00	\$198.00
4734LL	LIVE LOVE LAUGH Signature Engravable Celebration Bowl		1	\$104.00	\$224.00

# SILVER METAL / ENAMEL

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
4746	Signature Small Round Tray <b>NEW</b>	P+	1	\$46.00	\$98.00
4750	Snakeskin 4x6 Frame		2	\$34.00	\$74.00
4751	Snakeskin 5x7 Frame		2	\$38.00	\$84.00
4800-C	Signature Cocktail Napkin Box With Insert		2	\$18.00	\$39.00
4800-G	Signature Guest Towel Holder With Insert		2	\$26.00	\$54.00
4800-L	Signature Luncheon Napkin Box With Insert		2	\$24.50	\$52.00
4809-C	Java Ikat Signature (4079) Napkin Box	P	2	\$23.00	\$49.00
4811-C	Golf Ball (1912) Signature Napkin Box		2	\$23.00	\$49.00
4814-C	Tropical Drink (2888) Signature Napkin Box		2	\$23.00	\$49.00
4815-C	Banana Leaf (2999) Signature Napkin Box <b>NEW NAPKIN</b>		2	\$23.00	\$49.00
5602	Labrador Trinket Dish		2	\$18.00	\$39.00
6364	Boat Cleat Handled Acrylic Tray	P+	1	\$39.00	\$79.00
6365	Signature Handled Acrylic Tray	P+	1	\$39.00	\$79.00
6375	Beaded Spoon & Spreader Set		2	\$14.00	\$29.00
6377	Seahorse Spoon & Starfish Spreader Set		2	\$14.00	\$29.00
6379	Rope Spoon & Spreader Set		2	\$14.00	\$29.00
6380	Bamboo Spoon & Pineapple Spreader Set		2	\$14.00	\$29.00
7100	Beaded Business Card Holder	P	2	\$11.50	\$24.00
7200	Cable Knit 4x4 Frame		2	\$19.75	\$42.00
7201	Cable Knit 4x6 Frame		2	\$30.00	\$64.00
7202	Cable Knit 5x7 Frame		2	\$34.00	\$74.00

# ACRYLIC

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
6360	Pearled Handled Acrylic Tray	P+	1	\$39.00	\$79.00
6362	Starfish Handled Acrylic Tray	P+	1	\$39.00	\$79.00
6363	Pineapple Handled Acrylic Tray	P+	1	\$39.00	\$79.00
6364	Boat Cleat Handled Acrylic Tray	P+	1	\$39.00	\$79.00
6365	Signature Handled Acrylic Tray	P+	1	\$39.00	\$79.00
6363WE	WELCOME Pineapple Handled Acrylic Tray		1	\$48.00	\$98.00



# LEATHER / LINEN

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
4718SH	Signature Round Metal Tray with Shagreen Insert <b>NEW</b>		1	\$145.00	\$295.00
4718NA	Signature Round Metal Tray with Sand Faux Grasscloth Insert <b>NEW</b>		1	\$125.00	\$265.00
4718NV	Signature Round Metal Tray with Indigo Blue Faux Grasscloth Insert <b>NEW</b>		1	\$125.00	\$265.00
7001BL	Black Leather with Metal Border 4x6 Frame <b>NEW</b>		2	\$48.00	\$98.00
7001BU	Blue Leather with Metal Border 4x6 Frame <b>NEW</b>		2	\$48.00	\$98.00
7001SH	Shagreen Leather with Metal Border 4x6 Frame <b>NEW</b>		2	\$48.00	\$98.00
7001TL	Teal Leather with Metal Border 4x6 Frame <b>NEW</b>		2	\$48.00	\$98.00
7001WH	White Leather with Metal Border 4x6 Frame <b>NEW</b>		2	\$48.00	\$98.00
7001YW	Honeycomb Leather with Metal Border 4x6 Frame <b>NEW</b>		2	\$48.00	\$98.00
7002BL	Black Leather with Metal Border 5x7 Frame <b>NEW</b>		2	\$56.00	\$120.00
7002BU	Blue Leather with Metal Border 5x7 Frame <b>NEW</b>		2	\$56.00	\$120.00
7002SH	Shagreen Leather with Metal Border 5x7 Frame <b>NEW</b>		2	\$56.00	\$120.00
7002TL	Teal Leather with Metal Border 5x7 Frame <b>NEW</b>		2	\$56.00	\$120.00
7002WH	White Leather with Metal Border 5x7 Frame <b>NEW</b>		2	\$56.00	\$120.00
7002YW	Honeycomb Leather with Metal Border 5x7 Frame <b>NEW</b>		2	\$56.00	\$120.00
7400	Shagreen Column Table Lamp <b>NEW</b>		1	\$145.00	\$295.00
7401	Sand Faux Grasscloth Column Table Lamp <b>NEW</b>		1	\$125.00	\$265.00
7402	Indigo Blue Faux Grasscloth Column Table Lamp <b>NEW</b>		1	\$125.00	\$265.00
9010	Navy Blue Linen with Starfish Icon 4x6 Frame <b>NEW</b>		2	\$42.00	\$89.00
9011	Navy Blue Linen with Whale Icon 4x6 Frame <b>NEW</b>		2	\$42.00	\$89.00
9012	Spring Green Linen with Dragonfly Icon 4x6 Frame <b>NEW</b>		2	\$42.00	\$89.00
9013	Coral Linen with Coral Icon 4x6 Frame <b>NEW</b>		2	\$42.00	\$89.00
9014	Navy Blue Linen with Starfish Icon 5x7 Frame <b>NEW</b>		2	\$48.00	\$98.00
9015	Navy Blue Linen with Anchor Icon 5x7 Frame <b>NEW</b>		2	\$48.00	\$98.00
9016	Spring Green Linen with Dragonfly Icon 5x7 Frame <b>NEW</b>		2	\$48.00	\$98.00
9017	Coral Linen with Coral Icon 5x7 Frame <b>NEW</b>		2	\$48.00	\$98.00
9050GR	Chartreuse Faux Grasscloth 4x6 Frame <b>NEW</b>		2	\$39.00	\$86.00
9050SL	Pale Gray Faux Grasscloth 4x6 Frame <b>NEW</b>		2	\$39.00	\$86.00
9050NV	Indigo Blue Faux Grasscloth 4x6 Frame <b>NEW</b>		2	\$39.00	\$86.00
9050NA	Sand Faux Grasscloth 4x6 Frame <b>NEW</b>		2	\$39.00	\$86.00
9051GR	Chartreuse Faux Grasscloth 5x7 Frame <b>NEW</b>		2	\$46.00	\$96.00
9051SL	Pale Gray Faux Grasscloth 5x7 Frame <b>NEW</b>		2	\$46.00	\$96.00
9051NV	Indigo Blue Faux Grasscloth 5x7 Frame <b>NEW</b>		2	\$46.00	\$96.00
9051NA	Sand Faux Grasscloth 5x7 Frame <b>NEW</b>		2	\$46.00	\$96.00

# SWEDISH STYLE

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
8052	Little Dot Blue Round Tray		1	\$38.00	\$79.00
8053	Little Dot Blue Rectangular Tray		1	\$38.00	\$79.00
8054	Little Dot Blue Oval Tray		1	\$48.00	\$98.00

# STUDIO CERAMICS

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
6302	Pineapple Ceramic Canapé & Bamboo Spoon		2	\$24.00	\$49.00
6303	Scallop Ceramic Canapé Plate & Shell Spoon		2	\$24.00	\$49.00
6304	Sea Urchin Ceramic Canapé Plate & Coral Spoon		2	\$24.00	\$49.00
6305	Starfish Ceramic Canapé Plate & Seahorse Spoon		2	\$24.00	\$49.00
6307	Poppy Ceramic Canapé with Poppy Spoon		2	\$24.00	\$49.00
6308	Dragonfly Ceramic Canapé with Dragonfly Spoon		2	\$24.00	\$49.00
6312	Ceramic Anchor Nut Dish with Rope Spoon		2	\$24.00	\$49.00
6314	Ceramic Rope Oval Plate with Rope Spreader		2	\$28.00	\$59.00
6317	Dragonfly Ceramic Oval Plate with Dragonfly Spreader		2	\$28.00	\$59.00
6318	Ceramic Leaf Tray & Pineapple Spreader		2	\$28.00	\$59.00
6332	Hibiscus Ceramic Bowl & Bamboo Spoon		2	\$24.00	\$49.00
6333	Heart Ceramic Canapé With Arrow Spoon		1	\$24.00	\$49.00
6335	Oyster Ceramic Open Salt Spoon Set		2	\$27.00	\$59.00
6336	Scallop Ceramic Open Salt Spoon Set		2	\$27.00	\$59.00
6337	Heart Ceramic Open Salt Spoon Set		1	\$28.00	\$59.00
6340	Honeybee Open Salt Caddy & Beaded Spoon Set		2	\$28.00	\$59.00
6341	Starfish Ceramic Salt Caddy & Coral Spoon		2	\$28.00	\$59.00
6342	Dragonfly Ceramic Butter Dish		2	\$32.00	\$69.00
6343	Starfish Ceramic Butter Dish		2	\$32.00	\$69.00
6344	Pineapple Ceramic Small		1	\$36.00	\$79.00
6345	Pineapple Ceramic Large		1	\$44.00	\$89.00
6346	Dragonfly Ceramic Oval Platter		1	\$42.00	\$89.00
6347	Coral Ceramic Oval Platter		1	\$42.00	\$89.00
6348	Starfish Ceramic Round Platter		1	\$46.00	\$98.00
6354	Crab Ceramic Round Platter		1	\$46.00	\$98.00
6991	Ceramic Decorative Sand Dollar <b>NEW</b>		1	\$19.50	\$39.00
6992	Large Bead Ceramic Decorative Sea Star <b>NEW</b>		1	\$19.50	\$39.00
6993	Small Bead Ceramic Decorative Sea Star <b>NEW</b>		1	\$19.50	\$39.00
6994	Sea Urchin Ceramic Serving Bowl <b>NEW</b>		1	\$59.00	\$129.00

# APPLIQUÉ GLASS

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
6525	Appliqué Blue Suite of DOF		1	\$38.00	\$89.00
6529	Appliqué Branches Blue DOF		4	\$9.50	\$24.00
6530	Appliqué Branches Blue Highball		4	\$12.50	\$26.00
6533	Simplicity Blue DOF		4	\$8.00	\$17.00
6534	Simplicity Blue Highball		4	\$10.00	\$22.00
6526	Appliqué White Suite of DOF		1	\$38.00	\$89.00
6527	Appliqué Branches White DOF		4	\$9.50	\$24.00
6528	Appliqué Branches White Highball		4	\$12.50	\$26.00
6531	Simplicity Clear DOF		4	\$8.00	\$17.00
6532	Simplicity Clear Highball		4	\$10.00	\$22.00
6537	Appliqué Green Seagrass DOF		4	\$9.50	\$24.00
6538	Appliqué Green Seagrass Highball		4	\$12.50	\$26.00
6539	Applique Butterfly DOF		4	\$18.00	\$39.00
6539W	Appliqué White Dotty DOF		4	\$12.50	\$26.00
6539B	Appliqué Blue Dotty DOF		4	\$12.50	\$26.00
6539G	Appliqué Green Dotty DOF		4	\$12.50	\$26.00

# ALABASTER

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
6600	Alabaster Stone Small Oval Bowl		2	\$11.00	\$24.00
6601	Alabaster Stone Large Oval Bowl		2	\$12.50	\$29.00
6602	Alabaster Stone Individual Bowl		4	\$7.50	\$16.00
6603	Alabaster Stone Salad Plate		4	\$8.50	\$18.00
6604	Alabaster Stone Luncheon Plate		4	\$9.00	\$20.00
6605	Alabaster Stone Dinner Plate		4	\$10.00	\$22.00
6606	Alabaster Blush Small Oval Bowl		2	\$11.00	\$24.00
6607	Alabaster Blush Large Oval Bowl		2	\$12.50	\$29.00
6608	Alabaster Blush Individual Bowl		4	\$7.50	\$16.00
6609	Alabaster Blush Salad Plate		4	\$8.50	\$18.00
6610	Alabaster Blush Luncheon Plate		4	\$9.00	\$20.00
6611	Alabaster Blush Dinner Plate		4	\$10.00	\$22.00
6612	Alabaster White Small Bowl		4	\$7.50	\$16.00
6613	Alabaster White Dessert Plate		4	\$8.50	\$18.00
6614	Alabaster White Dinner Plate		4	\$9.00	\$20.00
6615	Alabaster White Charger		4	\$10.00	\$22.00
6616	Alabaster Black & White Matte Decorative Bowl		1	\$36.00	\$79.00
6617	Alabaster Blush & White Matte Decorative Bowl		1	\$36.00	\$79.00
6618	Alabaster White Serving Bowl		1	\$28.00	\$59.00
5999	Alabaster White Platter		1	\$28.00	\$59.00
5999A	Alabaster Aqua Platter		1	\$28.00	\$59.00
5999G	Alabaster Green Platter		1	\$28.00	\$59.00
6612A	Alabaster Aqua Small Bowl		4	\$7.50	\$16.00
6612G	Alabaster Green Small Bowl		4	\$7.50	\$16.00
6613A	Alabaster Aqua Dessert Plate		4	\$8.50	\$18.00
6613G	Alabaster Green Dessert Plate		4	\$8.50	\$18.00
6614A	Alabaster Aqua Dinner Plate		4	\$9.00	\$20.00
6614G	Alabaster Green Dinner Plate		4	\$9.00	\$20.00
6615A	Alabaster Aqua Charger		4	\$10.00	\$22.00
6615G	Alabaster Green Charger		4	\$10.00	\$22.00
6618A	Alabaster Aqua Serving Bowl		1	\$28.00	\$59.00
6618G	Alabaster Green Serving Bowl		1	\$28.00	\$59.00
6619	Alabaster Aqua Seaside Platter		1	\$46.00	\$98.00
6620	Alabaster Aqua Coral Platter		1	\$46.00	\$98.00
6621	Alabaster White Seaside Platter		1	\$46.00	\$98.00
6622	Alabaster White Large Scallop Bowl <b>NEW</b>		1	\$36.00	\$59.00
6623	Alabaster White Small Scallop Bowl <b>NEW</b>		4	\$11.00	\$24.00
6622A	Alabaster Aqua Large Scallop Bowl <b>NEW</b>		1	\$36.00	\$59.00
6623A	Alabaster Aqua Small Scallop Bowl <b>NEW</b>		4	\$11.00	\$24.00



# STUDIO GLASS

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
7519G	Gray Lowball Glass		4	\$19.50	\$39.00
7519D	Denim Lowball Glass		4	\$19.50	\$39.00
7519Y	Ginger Lowball Glass		4	\$19.50	\$39.00
7519C	Clear Lowball Glass		4	\$19.50	\$39.00
7517G	Gray Pineapple Textured Bud Vase		1	\$24.00	\$49.00
7517P	Pink Pineapple Textured Bud Vase		1	\$24.00	\$49.00
7517C	Clear Pineapple Textured Bud Vase		1	\$24.00	\$49.00
7518C	Large Clear Pineapple Textured Bud Vase		1	\$46.00	\$98.00
7511W	Pineapple Texture Large Bowl, White Rim		1	\$56.00	\$120.00
7512W	Pineapple Texture Small Bowl, White Rim		1	\$24.00	\$49.00
7513W	Pineapple Texture Drinking Glass, White Rim Highball		4	\$19.50	\$39.00
7511G	Pineapple Texture Large Bowl, Green Rim		1	\$56.00	\$120.00
7512G	Pineapple Texture Small Bowl, Green Rim		1	\$24.00	\$49.00
7513G	Pineapple Texture Drinking Glass, Green Rim Highball		4	\$19.50	\$39.00
7514A	Urchin Texture Large Bowl, Aqua Rim		1	\$56.00	\$120.00
7515A	Urchin Texture Small Bowl, Aqua Rim		1	\$24.00	\$49.00
7516A	Urchin Texture Drinking Glass, Aqua Rim Highball		4	\$19.50	\$39.00
7514C	Urchin Texture Large Bowl, Cobalt Rim		1	\$56.00	\$120.00
7515C	Urchin Texture Small Bowl, Cobalt Rim		1	\$24.00	\$49.00
7516C	Urchin Texture Drinking Glass, Cobalt Rim		4	\$19.50	\$39.00
7520C	Clear Pineapple Textured Pitcher <b>NEW</b>		1	\$56.00	\$120.00
7521C	Small Flutter Vase <b>NEW</b>		1	\$24.00	\$49.00
7522C	Medium Flutter Vase <b>NEW</b>		1	\$36.00	\$79.00
7523C	Large Flutter Vase <b>NEW</b>		1	\$46.00	\$98.00
7524C	Flutter Tea Light Holder <b>NEW</b>		1	\$19.50	\$39.00
7525C	Urchin Decorative Bud Vase <b>NEW</b>		1	\$24.00	\$49.00

# EUROPEAN BUBBLE GLASS

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
516-B	Bellini Small Glass Pitcher		1	\$36.00	\$79.00
518-B	Bellini Cocktail Glass		4	\$18.00	\$39.00
520-B	Bellini Stemless Red Wine Glass		4	\$12.00	\$26.00
520-BX	Bellini Stemless Red Wine Glass Set		1	\$28.00	\$59.00
521-B	Bellini Iced Tea Glass		4	\$12.00	\$26.00
522-B	Bellini Highball Glass		4	\$12.00	\$26.00
523-B	Bellini DOF Glass		4	\$10.00	\$22.00
523-BX	Bellini DOF Glass Set		1	\$26.00	\$54.00
524-B	Bellini Tumbler		4	\$10.00	\$24.00
531-B	Bellini Small Ice Bucket		1	\$36.00	\$79.00
543-B	Bellini Clear Champagne Coupe		4	\$18.00	\$39.00
590-B	Bellini Champagne Flute		4	\$18.00	\$39.00
590-BX	Bellini Champagne Flute Set		1	\$42.00	\$89.00
596-B	Bellini Small Balloon Wine Glass		4	\$16.00	\$36.00
597-B	Bellini White Wine Glass		4	\$16.00	\$36.00

## NOTES

[illegible]

# ENGRAVED SKU PROGRAM

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
4709E	Signature Bottle Stopper, Engraved		6	\$16.50	36.00
3210E	Classic 4x6 Frame, Engraved		6	\$42.55	85.00
3906E	Beaded 4x6 Statement Frame, Engraved		6	\$24.50	49.00
3911E	Beaded 5x7 Statement Frame, Engraved		6	\$34.50	69.00
3912E	Vertical 4x6 Frame, Engraved		6	\$24.50	49.00
3914E	Vertical 5x7 Frame, Engraved		6	\$34.50	69.00
4300E	Signature 4x6 Statement Frame, Engraved		6	\$24.50	49.00
4400E	Signature 5x7 Statement Frame, Engraved		6	\$34.50	69.00
4600E	Signature Statement Tray, Engraved		6	\$19.50	39.00
4711E	Signature Luncheon Tray, Engraved		6	\$28.00	59.00
625E	Pearled Oval Platter, Engraved		6	\$32.00	69.00
3200E	Beaded Post-It Note Holder, Engraved		6	\$16.50	36.00
3205E	Small Oval Statement Tray, Engraved		6	\$19.50	39.00
3905E	Beaded Statement Tray, Engraved		6	\$19.50	39.00
4702E	Signature Post-it Note Holder, Engraved		6	\$16.50	36.00
3902E	Beaded Cocktail Napkin Tray, Engraved		6	\$19.75	42.00
3907E	Beaded Buffet Plate, Engraved		6	\$26.00	54.00
3908E	Beaded Luncheon Tray, Engraved		6	\$28.00	59.00
3919E	Beaded Long Tray, Engraved		6	\$38.00	89.00
1162E	Beaded Wine Coaster, Engraved		6	\$19.50	39.00
4701E	Signature Wine Coaster, Engraved		6	\$19.50	39.00
8001S	Signature Frame Bundle		1	\$415.00	\$1,003.00
8002B	Beaded Frame Bundle		1	\$450.00	1,084.00
1145SL	Pearled Square Platter, Single Letter		1	\$41.00	89.00
1162SL	Beaded Wine Coaster, Single Letter		2	\$18.00	39.00
4079SL	Signature Napkin Weight, Single Letter		2	\$8.00	17.00
4701SL	Signature Wine Coaster, Single Letter		2	\$18.00	39.00
4709SL	Signature, Engravable Bottle Stopper, Single Letter		2	\$15.00	32.00



# CUSTOMIZING MADE EASY AT MARIPOSA

Engraving is the icing on the cake—or money in the bank—for all things Mariposa. A prominent display in your store allows customers to see how they can make a gift special, personalizing with a monogram, date and family name.

Custom engraving is also an opportunity to expand your business with volume purchases from local businesses or clubs.

## HOW DO I PLACE AN ORDER FOR THE PERFECT PERSONALIZED GIFT ON-LINE?

The easiest way to place your order is to login to [mariposa.com](http://mariposa.com) using your Dealer login.

Click on "Create your Own". Find the product and click "Customize"!

## IS YOUR CUSTOMER IN-STORE AND WOULD LIKE TO PARTICIPATE IN THE PROCESS?

- Share the 2021 Style Guide and the Spring Summer 2021 Catalog with your customer. They'll only see the MSRP; no engraving fees are featured. As they page through, be sure to let them know that engravable items feature a **P** (5-day personalization) or **P+** (two week window). Help them select the item and choose a the font that best suits their message or monogram.
- If it's a frame? Suggest they email you their favorite photo and you can easily upload it in the Dealer section.
- We suggest you print multiple copies of the Engraving Order Form that can be found in Dealer Resources on [mariposa.com](http://mariposa.com) and have them at the ready near your display. Scan and send to customer [service@mariposa.com](mailto:service@mariposa.com) and you're on your way!

## QUOTING A PRICE IS A CINCH!

**Single Metal Piece:** \$15 for 30 characters or less (Monogram, Name, Date)

**Single Wood Insert:** \$15 for 30 characters or less (Monogram, Name, Date)

**Single Acrylic Tray:** \$12.50 for 30 characters or less (Monogram, Name, Date)

**Engraving on large-scale pieces is \$35 and noted by item in the Pricing Guide:**

- Custom Engraving on the border of large-scale Signature introductions is limited to 20 characters in Roman or Helvetica with a maximum length of 7.25 inches. Centered monograms or messages may measure 7 x 3.5 inches.
- Custom Engraving on large-scale Ice Buckets is limited to Script and Block Mono.

## HOW DO I BECOME AN AUTHORIZED ENGRAVING DEALER?

Mariposa Authorized Engraving Dealers (AED) generate strong additional sales with special orders by displaying the elegant samples featured in our Engraving Kit.

If you are not an AED, you can become one by purchasing the Kit for \$85 (Retail Value \$470.50). This sample suite contains an assortment of our most popular engraving items, in different materials, to showcase in your store. For those who are already Dealers, we advise you to remove discontinued items from your current selection. All should be sure to tap into our marketing materials, found in your Dealer section on [mariposa.com](http://mariposa.com).



6365  
SIGNATURE HANDLED  
ACRYLIC TRAY  
\$79 Sug Retail **B P+**



4701  
SIGNATURE WINE PLATE  
\$32 Sug Retail **P**



4403  
SIGNATURE 8X10  
ENGRAVABLE FRAME  
\$89 Sug Retail **P**



625  
PEARLED OVAL PLATTER  
\$69 Sug Retail **B P**



3793  
BEADED MEDIUM  
SERVICE TRAY  
\$89 Sug Retail **B P**

# ENGRAVE IT!

GET CREATIVE: REVIEW OUR FONTS AND SUGGESTED FORMATS TO MAKE A GIFT MORE SPECIAL.

1

## PICK YOUR MARIPOSA PIECE

Peruse the catalog and website for items with a P or P+.

2

## MONOGRAM OR MESSAGE?

Create your unique design. Select a font for a monogram or a message.

### CHOOSE A FONT FOR A MONOGRAM



INTERLOCKING SCRIPT



BLOCK MONO



LINE MONO



CIRCLE MONO



STACKED MONO

### OR CREATE A CUSTOM MESSAGE USING A FONT BELOW

*Air Bonnie*

**Bodoni MT Bold**

*Champagne*

**Clarendon**

**Elephant**

Helvetica

**LIBBY HEAVY**

Lucida

*Mariposa Script*

Modeno

**Modern No. 20**

*Mrs. Eaves Italic*

**Roman Didot**

3

## PLACE YOUR ORDER!

ORDER YOUR CUSTOMIZED PIECE IN ONE OF THE FOLLOWING WAYS:



Login to Dealer Sign-In at [mariposa.com](http://mariposa.com)  
and go to "CREATE YOUR OWN"

OR



Fill out our engraving form and send to  
[customerservice@mariposa.com](mailto:customerservice@mariposa.com)

# USE OUR CUSTOMIZATION PROGRAM TO CREATE YOUR OWN STYLE

## GRAB-AND-GO-GIFTS WITH A CUSTOM FLAIR

You can engrave a town name, zip code, destination—or even a favorite saying. (The sky's the limit!)

Order 6 or more of a single SKU and receive exclusive pricing. For instance, the 3905 Beaded Statement Tray costs \$29 at wholesale engraved; order 6 or more using the 3905E SKU and your price drops to \$19.50—a significant savings. Available in all fonts, up to 30 characters and ships within 14 business days. Customer Favorites are listed below.

## MARIPOSA'S TOP TEN CUSTOMER FAVORITES



1162E  
**BEADED WINE COASTER, ENGRAVED**  
\$39 Sug Retail / \$19.50 WS  
P



3200E  
**BEADED POST-IT NOTE HOLDER, ENGRAVED**  
\$36 Sug Retail / \$16.50 WS  
P



3905E  
**BEADED STATEMENT TRAY, ENGRAVED**  
\$39 Sug Retail / \$19.50 WS  
P



3906E  
**BEADED 4X6 STATEMENT FRAME, ENGRAVED**  
\$49 Sug Retail / \$24.50 WS  
P



3911E  
**BEADED 5X7 STATEMENT FRAME, ENGRAVED**  
\$69 Sug Retail / \$34.50 WS  
P



4701E  
**SIGNATURE WINE COASTER, ENGRAVED**  
\$39 Sug Retail / \$19.50 WS  
P



4702E  
**SIGNATURE POST-IT NOTE HOLDER, ENGRAVED**  
\$36 Sug Retail / \$16.50 WS  
P



4600E  
**SIGNATURE STATEMENT TRAY, ENGRAVED**  
\$39 Sug Retail / \$19.50 WS  
P



4300E  
**SIGNATURE 4X6 STATEMENT FRAME, ENGRAVED**  
\$49 Sug Retail / \$24.50 WS  
P



4400E  
**SIGNATURE 5X7 STATEMENT FRAME, ENGRAVED**  
\$69 Sug Retail / \$34.50 WS  
P





# MAKE GIFTING AS EASY AS A-B-C!

We've taken out the guesswork and chosen our best-selling letters, paired with our top items selected by style and price point to create the following packages:



4701SL

## 4701SIP

### SIGNATURE WINE PLATE – SINGLE INITIAL PRODUCT ASSORTMENT / \$450 RE: PRICE LIST AND NEW LIST FOR SPRING

Two of each: A, B, C, D, J, R, S

One of each: E, F, G, H, K, L, M (2), N, P, T, W

For \$450, the kit includes 25 units at \$18/\$39 (\$468 Wholesale Value) and a free “M” which can be used as a floor sample.



1145SL

## 1145SIP

### PEARLED SQUARE PLATTER – SINGLE INITIAL PRODUCT ASSORTMENT / \$500

One of each: A, B, C, D, G, H, J, K, M (2), P, R, S, T, W

For \$500, the kit includes 14 units at \$41/\$89 (\$574 Wholesale Value) and a free “M” which can be used as a floor sample.



1162SL

## 1162SIP

### BEADED WINE PLATE – SINGLE INITIAL PRODUCT ASSORTMENT / \$450

Two of each: A, B, C, D, J, R, S

One of each: E, F, G, H, K, L, M (2), N, P, T, W

For \$450, the kit includes 25 units at \$18/\$39 (\$468 Wholesale Value) and a free “M” which can be used as a floor sample.

## ORDERING A SIP KIT AS A BUNDLE GIVE YOU HIGH MARGIN!

ONLY NEED A FEW? PURCHASE YOUR SINGLE LETTERS INDIVIDUALLY.

ITEM	DESCRIPTION	PERSONALIZE	MIN**	WHOLESALE UNIT PRICE	SUG RETAIL UNIT PRICE
1145SIP	Pearled Square Platter Single Initial Program(SIP)	P	1	\$500.00	
1145SL	Pearled Square Platter, Single Letter	P	2	\$41.00	\$89.00
1162SIP	Beaded Wine Plate, Single Initial Program (SIP)	P	1	\$450.00	
1162SL	Beaded Wine Plate, Single Letter	P	2	\$18.00	\$39.00
4079SIP	Signature Napkin Weight Single Initial Program (SIP)	P	1	\$200.00	
4079SL	Signature Napkin Weight, Single Letter	P	2	\$18.00	\$39.00
4701SIP	Signature Wine Plate, Single Initial Program (SIP)	P	1	\$450.00	
4701SL	Signature Wine Plate, Single Initial Program (SIP)	P	2	\$18.00	\$39.00
4079SL	Signature Bottle Stopper, Single Letter	P	2	\$8.00	\$17.00

\* Limited availability \*\* Products sold in multiples of the minimum noted





CELEBRATE AND SAY THANK YOU TO YOUR CLIENTS  
AND COLLEAGUES IN THE MOST MEMORABLE WAY.

THOUGHTFUL AND CUSTOM GIFTS FOR COMMENDATION,  
APPRECIATION & COMMEMORATION.

**PERFECT FOR:**

- Corporations
- Board of Trustees
- Tournament Awards
- Non-profits
- Educational Institutions

All items with noted with a **P** or **P+** can be custom engraved with a company logo, important date, monogram, or personalized statement.

Engraving with Logos or images are considered special orders and will incur a one-time set-up fee of \$50. A black and white high resolution, .jpg or .eps file (300dpi) is required. Our Digital Department will formulate a quote based on run time per unit. Price breaks occur at over 10 units and then at over 25. Please allow 72-hours for a logo quote. Please contact us at 800.788.1304 or email us at [corporate@mariposa.com](mailto:corporate@mariposa.com) to learn more about product details and exclusive volume discounts.







## CELEBRATING 2021 IN STYLE

Seeking out the finest artisans worldwide to  
give life to our innovative ideas and superb  
materials and age-old techniques.

Why bother to keep such crafts alive,  
in an age when so little is made by hand?

**BECAUSE THEY'RE BETTER.**

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**Our world is still made by hand.**

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# MARIPOSA®

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800.788.1304

MARIPOSA.COM

